

Meeting with Slovenian Stakeholders



### **Smart Specialisation and the new Cohesion Policy**

### Cohesion policy 2021-2027 maintains or enhances:

- EU Policy objectives related to a Smarter,
   Greener, Connected, Social and Closer to
   Citizens Europe
- A Place based approach (Locally-driven development)
- A stronger regional innovation ecosystem dimension through:
- ✓ improved internal connectivity in regions
- ✓ connection to *macro-regions*
- ✓ connection to *EU knowledge networks*

#### Focus put on:

- O **Knowledge transfer** between key stakeholders,
- O active Entrepreneurial Discovery Process (EDP)
- Synergies (not only funding, but in a broader scope)
- More support for innovative companies and market-creating innovation
- Support to interdisciplinary and cross-sectors investments
- OInter-territorial collaboration
- **Digitisation**

Need for a coordinated approach: reinforced Smart Specialisation using **S3** as coordination tool



## **Smart Specialisation (S3)**

- Place-based transformation embedded in local economy
- Entrepreneurial discovery process putting together key stakeholders around a shared vision
- Evidence-based
- Mobilisation across different departments and governance levels – triple/quadruple helix
- Concentration of resources on priorities
- Over 180 smart specialisation strategies in Europe

S3 Integrated into Cohesion Policy as "enabling condition" that need to be in place for the expenditure of ERDF and in particular to identify the R&I projects to be supported

S3 helps regions and MS:

- developing a strategic approach to innovation
- prioritising R&I investments
- breaking down silos





### S3 and cohesion policy

### **Enabling condition PO1 (S3)**

Policy objective	Specific objective	Name of enabling condition
1. A smarter Europe by promoting innovative and smart economic transformation	All specific objectives under	Good governance of national or regional smart specialisation strategy

#### Fulfilment criteria for the enabling condition

Smart specialisation strategy(ies) shall be supported by:

- 1. Up-to-date analysis of bottlenecks for innovation diffusion, including digitalisation
- Existence of competent regional / national institution or body, responsible for the management of the smart specialisation strategy
- Monitoring and evaluation tools to measure performance towards the objectives of the strategy
- 4. Effective functioning of entrepreneurial discovery process
- Actions necessary to improve national or regional research and innovation systems
- Actions to manage industrial transition
- 7. Measures for international collaboration







# Cohesion Policy 2021-27 Policy objectives



A smarter Europe (innovative & smart economic transformation)



A greener, low-carbon Europe (including energy transition, the circular economy, climate adaptation and risk management)



A more connected Europe (mobility and ICT connectivity)



A more social Europe (the European Pillar of Social Rights)



A Europe closer to citizens (sustainable development of urban, rural and coastal areas and local initiatives)

- develop solutions
- pilot
- demonstrate
- test
- transfer of technologies

Deploy solutions in public & private sector







### S3 and the new Cohesion Policy

**Policy Objective (PO1)** 

### A smarter Europe:

#### innovative & smart economic transformation







### 3 Thematic Platforms – S3 Partnerships



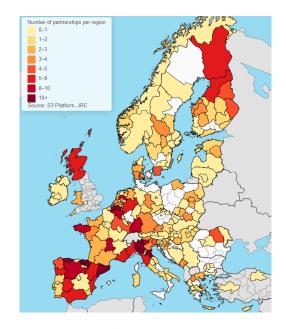
S3P Agri-Food - S3P Energy - S3P Industrial Modernisation

- Launched in 2015-2016
- Currently involve 189 regions from 33 EU + non EU countries
- Connect regional innovation ecosystems
- Provide interactive & participatory environment for S3 implementation through transnational / interregional cooperation (outward looking process of S3)
- > 35 Thematic Interregional S3 Partnerships:

Based on their local priorities (**Q-helix and bottom-up**), EU regions have partnered around **areas of common interest** and **joined forces** to:



- o avoid duplication,
- exploit complementary strengths across the EU,
- increase critical mass,
- enhance the development & investments in EU value chains,
- build synergies with other regional, national and EU networks and initiatives.









# S3 Thematic Platform on Industrial Modernisation

- 25 S3 partnerships
- 137 territorial administrative units
- Supported by DGs REGIO, GROW, RTD and JRC

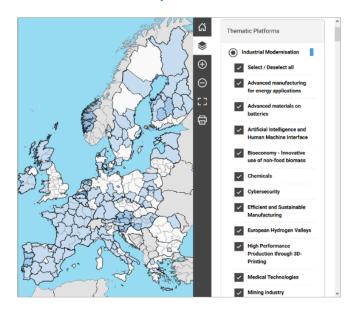








### Interregional pilot action





More recently established Cultural and Creative Industries, Wireless ICT/5G, Berries

https://s3platform.jrc.ec.europa.eu/industrial-modernisation



# S3 Thematic Platform on Energy

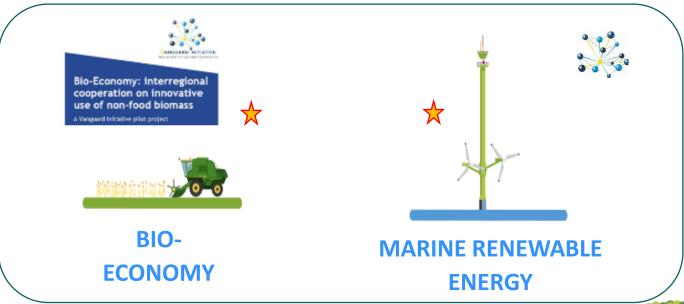


https://s3platform.jrc.ec.europa.eu/s3p-energy

Supported by DGs AGRI, REGIO, **RTD & JRC** 



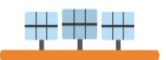
Six S3 partnerships





**SMART GRIDS** 

**SOLAR ENERGY** 











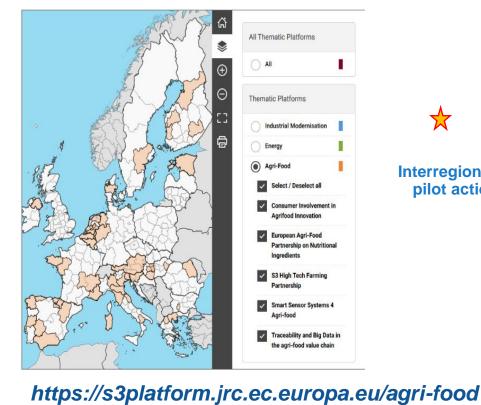
## S3 Thematic Platform on Agro Food



#### 5 partnerships:

- Consumer Involvement in AF
- High-tech Farming
- Nutritional ingredients
- Smart Sensors for Agri-Food
- Traceability and Big Data

59 territorial administrative units





Interregional pilot action

#### Supported by DGs AGRI, REGIO, RTD & JRC



**High Tech Farming** 



Traceability & Big Data



Nutritional Ingredients



Consumer Involvement in Agri-Food



Smart Sensors 4 Agri-Food



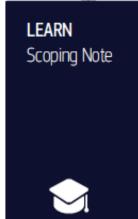




# Thematic Platforms: core functions and activities of a smart specialisation partnerships







#### CONNECT

Mapping of competencies and matching of business opportunities



#### DEMONSTRATE

Industry cooperation and design of projects



#### COMMERCIALISE

Business plan and Funding Mix



#### SCALE-UP

Investment projects







Data sharing,
Demand
mapping,
workshops,
study visits,
read guide
books and
manuals

Matchmaking,
Companies
engagement,
collaboration
space,
identification
demonstrators
idea (business
cases)

Demonstration,
testing and
validation of
innovative
technologies
(idea) in real
environment
and large scale
Preparing
business and
investment

Plans for

upscaling,

addressing

bottlenecks

Define a business and Investment Plans towards commercialisation of innovative solution or industrial uptake

Designing the funding mix

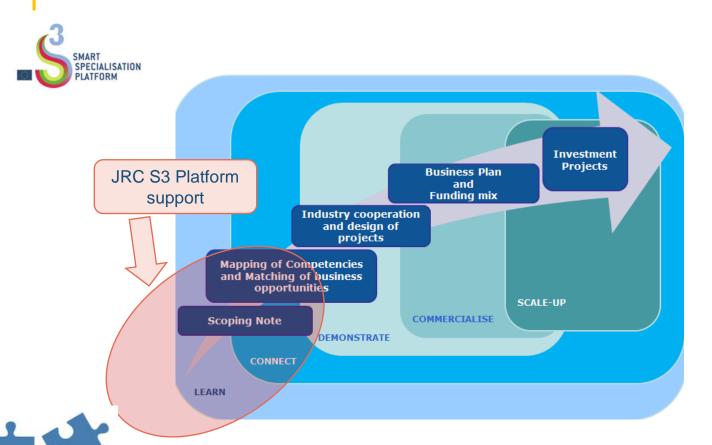
Financial engineering

Define a Portfolio of complementary value chain investments projects





# S3 partnerships/ cooperation phases



### Methodological Manual

To assist public authorities responsible for designing and delivering interregional investment projects in the S3 context



# Moving from networking to investment

**AMI experts** TAIEX

**Interregional Pilot Action** 



Support from S3Platform and external experts

To <u>accelerate the work done within the</u> <u>thematic platforms</u>.

The focus is on projects with **higher TRLs** (>5/6 TRL).

Learn

Connect

**Demonstrate** 

Commercialise

Scale-up







# **Interregional Pilot Action**

**9 Pilot projects (2018-20)** 



#### Test new approaches

Purpose of the pilot action is to accelerate progress towards investment and learning lessons to design the new I3 Instrument

13 Pilot projects supported via Technical Assistance

#### Bottom-up Pilot (2018-2020):

- 1. Sustainable Buildings
- 2. Marine and Renewable Energy
- 3. Bio-Refineries (non food biomass)
- 4. Cybersecurity
- 5. 3D Printing
- 6. De-Re Manufacturing (Circular ecc
- 7. High Tech Farming
- 8. Traceability and Big Data



9. Batteries (2019-2020)

New pilot action "COVID 19 Response & Recovery" (2020-21)

- 10. Hydrogen Technologies in Carbon Intensive Regions
- 11. Tourism
- 12. COVID 19
- 13. Circular Economy in the health sector



SPECIALISATION



#### **WHAT**

Commercialisation and scaling up of innovation projects for the development of European value chains

#### **FOR WHOM**

Interregional Q-Helix ecosystems: researchers, businesses, civil society and public administrations involved in smart specialisation strategies established at national or regional levels

#### **HOW**

Implemented under direct and indirect management.

#### **HOW MUCH**

ERDF (Art. 13) EUR 570 Million (current prices)







EC supported by an executive agency





#### **CHAPTER II**

# **Specific provisions on Interregional Innovation Investments**

#### ERDF - Article 13 (ex 10bis)

Interregional Innovation Investments

- 1. The ERDF shall support the Interregional Innovation Investments Instrument, implemented by the Commission under direct and indirect management.
- 2. The Interregional Innovation Investments Instrument shall support the commercialisation and scaling up of interregional innovation projects having the potential to encourage the development of European value chains.
- 3. The Interregional Innovation Investments Instrument shall cover the entire territory of the Union. [Third countries can be covered by this instrument in line with the arrangements foreseen in Article XXX of the [Horizon Europe programme].
- 4. The Interregional Innovation Investments Instrument shall consist of the following two strands:



- (a) Financial and advisory support for investments in <u>interregional innovation projects</u>;
- (b) Financial and advisory support for the development of <u>value chains in less developed</u> regions.
- Innovation Investments Instrument shall include the set-up of a dedicated expert group composed of representatives from Member States, regional authorities and cities, representatives of business, research and civil society bodies. The expert group shall support the Commission in defining a long-term work programme and in preparing calls for proposals.
- 6. The governance model shall also ensure appropriate coordination and complementarities with ERDF programmes under the Investment for jobs and growth goal, as well as with Interreg programmes, in particular under strand 'Interreg C' as defined in Article XX of [Interreg Regulation].

European





# Strand 1 - Financial and Advisory Support for Investments in Interregional Innovation projects

- Development of a portfolio of projects by selected partnerships.
- Supporting partnerships to develop, connect or make complementary use of testing and demonstration facilities, helping companies to accelerate market uptake and scale up of innovation solutions in shared Smart Specialisation priority areas.

# Strand 2 - Financial and Advisory Support for Development of value chains in less developed regions

- Increasing the capacity of regional innovation eco-systems in less developed regions to participate in global value chains as well as the capacity to participate in partnerships with other regions.
- Creating linkages between less developed regions with lead regions via simplified investment projects
- Focus on foreign direct investment, (FDI) driven value chains & other emerging sectors.





# Outline of the I3 programme



### **Budget allocation per type of action**

**Total Budget: EUR 570 M** 

Strand 1: Innovation Actions (IA) for mature partnerships (49%) EUR 279,3 M

**Grants** 

Strand 2a: Simplified Innovation Actions (SIA) for less developed regions

(44%) EUR 250,8 M

Strand 2b: Capacity building for less developed regions

(5%) EUR 28,5 M

**Grants** 

Strand 3: Technical assistance, capitalisation and experimentation (2%) EUR 11,4

Direct management or service procurement





## Budget allocation per call and average grant size

**Total Budget: EUR 570 M (7 years)** 

**EUR 279,3 M** 

Strand 1: Innovation Actions (IA) for mature partnerships

Budget per call: EUR 39,9 M to finance around 4/5 grants

2-10 Investment projects per grant/portfolio

Average grant size: EUR 8/10 M

Value of the project portfolio in a specific value chain

**EUR 250,8 M** 

Strand 2a: Simplified Innovation Actions (SIA) for less developed regions

Budget per call: EUR 35,8 M to finance around 12-15 grants

2-3 Investment projects per grant/portfolio

Average grant size: EUR 2-3 M

Value of the project portfolio in a specific value chain

**EUR 28,5 M** 

Strand 2b:
Capacity building for less
developed regions

**Testing new approaches** 

Budget per call: EUR 4,1 M to finance around 8 grants

Average grant size: EUR 500 K

Value of the capacity building project







# **Eligibility**



Strand 1: Innovation Actions (IA) for mature partnerships

Minimum 5 regions/countries

and their innovation ecosystems

The project lead must be a leading region in a specific value chain

Involvement of at least one less developed regions

Applicant: public authority, research body or a no profit intermediate organisation on behalf of a regional/ national ecosystem

(ideally a Q-Helix partnerships involved in S3)

Third countries can participate in this instrument, in accordance with the arrangements laid down in Article 12 of the [Horizon Europe programme].

Strand 2a: Simplified Innovation Actions (SIA) for less developed regions

Minimum 2 regions/countries and their innovation ecosystems

At least one more developed/high capacity region and one less developed region

Strand 2b: Capacity building for less developed regions

Minimum 2 regions/countries and their innovation ecosystems

At least one more developed/high capacity region and one less developed region



Close to market investment (TRL 6-9)



## Interregional Innovation Investments: two strands

Strand 1
Innovation Actions (IA)
for "mature partnerships"

Strand 2a
Simplified Innovation Actions (SIA)
for "less developed regions"

Type of Investment: Interregional Investments in companies (TRL 6 -9) to accelerate the market uptake/ commercialisation. Uptake of innovative technologies /solutions/services, scaling up of regional and local innovation.

#### Type of expenditure:

**Productive investments** /demonstration/ piloting in companies with possibility to cover part of the coordination costs up to 7%

**Implementation:** Cascade funding, applicants signing the grant agreement redistribute the grant to final beneficiaries (SMEs) composing the investment portfolio.

Final beneficiaries: Companies, in particular SMEs









### Strand 1: Innovation Actions (IA) for mature partnerships

- ✓ Helping companies to become more resilient facing globalisation, automation, decarbonisation and digitisation challenges, engaging them in EU globally competitive value chains (GVC)
- ✓ Mobilising Q-Helix actors (in particular SMEs), unlocking the innovation potential of national and regional innovation ecosystems (SMEs, research institutions, public administration, citizens and consumers)
- ✓ Building value chains close to market S3 investment projects

#### Concrete project implementation

- Market analysis including the customer segments
- Involvement of key partners leading companies in the value chain and sub value chains
- Definition of key innovation activities for the joint investment
- Identification of Key resources and governace
- Definition of the Value proposition
- Identification of the way to the market (distribution channels)
- Set the vision on customer relationships
- Definition of the Cost Structure
- Identification of the funding needs and possible funding mix for the investment (Private and/or Public, regional, national, European – Grants, loans, equity)
- Definition of the Revenue Streams and NPV





#### Strand 2

Building preconditions for successful international or interregional collaboration in less developed regions

- ✓ Reinforcing region's position in global value chains (GVC)
- ✓ Integrate local actors (in particular SMEs) in the value chains of multinational companies
- ✓ Strengthening capacities and developing opportunities for innovation ecosystems SMEs, research institutions, public administration)

- ✓ Building innovation ecosystems which promotes collaboration inside and outside the region by:
  - matching business sector with research capacities across borders,
  - capturing value in GVCs
  - creating conditions for innovation diffusion
  - Internationalisation of regional and country value chains
- ✓ Concrete **project implementation** to build experience in GVC participation





Strand 2a
Simplified
Innovation Actions
for "less developed
regions"

**Simplified value chain investment projects in companies** similar to the strand 1, with "lighter" eligibility criteria (number of partners), and smaller size of projects

Strand 2b
Capacity Building
Actions
for "less developed regions"

#### **Capacity building projects strengthening ecosystems**

- Activities aimed at **developing capacity to engage in international activities** (in SMEs, intermediary organisations and research institutions)
- Building capacities to participate in international **quadruple helix networks** to explore common opportunities.
- Strengthening links between local innovation ecosystems (innovation and investment intermediaries, clusters, SME support agencies) and global value chains





### **Strand 2b: Type of activities**

Capacity Building Actions for "less developed regions"

#### 1) Analytical support

- ✓ Analysis of **potential growth** ✓ Prospection **visits** in clusters or markets domestically and abroad within value chains
- ✓ Benchmarking value chain linkages against other EU countries
- ✓ Mapping of innovation support intermediaries and system, policy mix

#### 2) Capacity building

- companies other in regions/MS
- Visits to R&I infrastructures for companies
- **Twinning** projects including the business sector
- Erasmus for cluster and innovation managers
- ✓ **Vouchers** for SMEs to use foreign research facilities
- Targeted **trainings**

#### 3) Project Implementation

- ✓ Bilateral interregional projects in S3 thematic areas involving triple helix partners
- ✓ Strengthening to access "innovation leaders"
- ✓ Collaborative R&I projects between multinationals and local **SMEs**







#### **Eligible Expenditure**

Strand 1: Innovation Actions (IA) for mature partnerships Strand 2a: Simplified Innovation Actions (SIA) for less developed regions

Direct Cost needed to develop the investment project

**Value chain Investments** 

demonstration/pilot in firms

(e.g living labs, test beds, connecting testing and demonstration facilities)

Coordination costs in partnership up to 7%

Final beneficiaries: Companies, mainly SMEs

Strand 2b: Capacity building for less developed regions (CSA)

Direct cost related to analytical support, ecosystem building and project implementation (see slide 34)

Final beneficiaries:
Quadruple helix actors
and partnerships







### **Expected project's output**

Strand 1: Innovation Actions (IA) for mature partnerships Strand 2a: Simplified Innovation Actions (SIA) for less developed regions

Strand 2b: Capacity building for less developed regions (CSA)

Pipeline of Private or
Public-Private Investments
facilitated by S3 innovation ecosystems
and structured in an "Investment Portfolio"

Improved regional/national innovation ecosystems with Q-helix actors participation Improved "readiness" for strand 1

Interregional Business & Investment Plans Investment in companies,

The Business Model Carryas

in particular SMEs



Work Strategy

Competitor?

Business Plan

Financial

Description

Timeline

Market

Market

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Structured quadruple helix partnerships, involving SMEs, large companies and multinationals







#### **Business**

manufacturing and services, primary sectors, financial sector, creative industries, social sector, large firms, SMEs, startups, young entrepreneurs, students with business ideas, cluster and business organisations, incubators, etc.



public and private research
bodies, universities,
science & technology parks,
Technology transfer offices,
Horizon2020 project owners,
owners of regional technology
infrastructures
etc.



NGOs and citizens' initiatives relavant to societal challenges for which innovation can provide solution. End users, consumers associations, etc.

Civil society End Users Different departments, if relevant, at different government levels, agencies, authority responsible for S3 (e.g. for regional development agencies (RDA) public procurement offices, etc.)

Public administration.

# Innovation actors involved in





**Quadruple Helix Innovation ecosystem** 

### Interregional dimension of





**Beyond geographical proximity** 

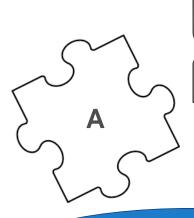
**5** Regions and their **Innovation ecosystems** 

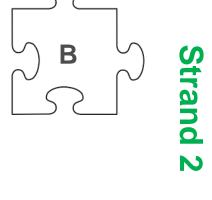
More mature regions with the possibility to involve less developed regions











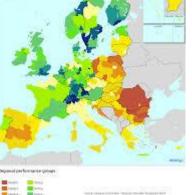
2 Regions and their **Innovation ecosystems** 

#### **Region A**

Region B More developed ecosystem





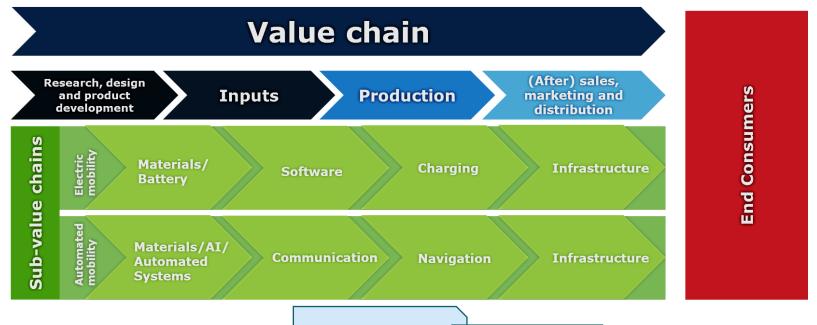




# Investments in **European value chains**



**Example: Autonomous Vehicles** 



C

**Combination of** 

activities

actors

strategic networking

companies

interconnected through sectors and borders



### **Innovation definition**





New product, process, service, technology or business model made available to the market, the governments and the society

#### **OECD – Oslo Manual**

Innovation is production or adoption, assimilation, and exploitation of a value-added novelty in economic and social spheres; renewal and enlargement of products, services, and markets; development of new methods of production; and the establishment of new management systems. It is both a process and an outcome.

https://www.oecd-ilibrary.org/science-and-technology/oslo-manual-2018\_9789264304604-en





#### Innovation Chain – EU H2020 Technology Readiness Level



Uptake of innovative technologies or solutions

**TRL 6-9** 

### **Innovation definition**

New or improved products, processes, services, technologies or business models made available to markets, governments and society

The **Oslo Manual** defines four types of innovation: **product** innovation, **process** innovation, **marketing** innovation and **organisational** innovation.

- **Product innovation:** A good or service that is new or significantly improved. This includes significant improvements in technical specifications, components and materials, software in the product, user friendliness or other functional characteristics.
- **Process innovation:** A new or significantly improved production or delivery method. This includes significant changes in techniques, equipment and/or software.
- Marketing innovation: A new marketing method involving significant changes in product design or packaging, product placement, product promotion or pricing.
- Organisational innovation: A new organisational method in business practices, workplace organisation or external relations.

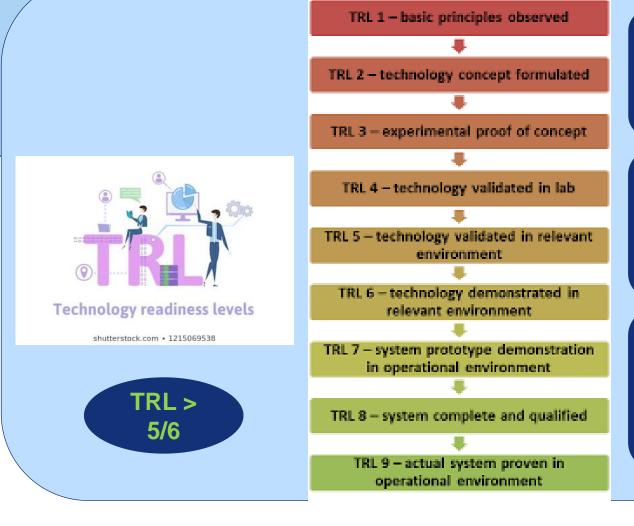


### **Maturity of Innovation Project**





Close to market



**Knowledge Development** 

Technology development & demonstration

Business & Investment Development







Strand 3:
Technical assistance, capitalisation & experimentation

Animation and Management of Thematic S3 Platforms, including:

- website management(with the support of JRC)
- organisation of 2 steering committee meetings per year
- supervision in the implementation of the methodology
  - S3 partnerships monitoring (currently 35 partnerships)



Assisting the EC
in the assessment of
new interregional
S3 partnerships



Evaluation activities,

capitalisation,

experimentation

(policy learning)





### **Stakeholder Consultation**



A Personal A.1 Title

A.2 First name

A.3 Last name

A.4 Email

В

information

Your organisation

B.1 Name of your organisation

B.2 Country of your organisation

On-line public consultati

C

Your contribution

C.1 Language of your contribution

C.2 You are responding

C.3 You are responding as

C.4 You are representing

C.5 Which type of organisation do you come from?

D.1 What thematic areas would you like the I3 to focus on?

D.2 How can the new instrument best unlock interregional innovation investments?

D.3 Preferred type of support

D.4 Where are there potential complementarities with other EU instruments and actions?

D.5 How complementarities with other EU instruments and programmes can be encouraged?

D.6 What are the main market failures that the instrument should address to facilitate investment by mature partnerships?

D.7 What are the main barriers that the instrument should address to encourage the integration and development of value chains in less developed regions?

E

**Position Paper** 

Please upload an additional contribution if you wish





- □ **DIFFERENT CATEGORIES OF STAKEHOLDERS** targeted:
- (i) businesses of all sizes and in all sectors;
- (ii) business support organisations including cluster organisations;
- (iii) public authorities at national/regional/local level, including ESIF managing authorities;
- (iv)partnerships registered under the 3 Thematic S3 Platforms;
- (v) higher education and vocational training institutions;
- (vi)research organisations;
- (vii) science and technology parks, incubators and accelerators;
- (viii) non-governmental organisations.



### Timeline for I3

### **Timeline**

1st quarter 2021

**Finalisation of I3 Work Programme** 

February 2021

Setting up an expert group

**Summer 2021** 

Launch of the first call for proposal (strand 1 and 2a)

2<sup>nd</sup> quarter 2021

**Evaluation of projects proposal (strand 1 and 2a)** 

Early 2022
Signature of GA

Projects implementation

(strand 1 and 2a)



January/February 2021

Results of the public consultation

#### **Consultation Results**

https://ec.europa.eu/regional\_policy/en/newsroom/consultations/interregional-innovation/





### **Expert Group**

#### **Main elements**

- The Commission shall be supported by a **group of experts** composed of representatives from Member States, regional authorities and cities, representatives of business, research and civil society bodies.
- The composition of the expert group shall aim to ensure gender balance.
- A call for expression of interest will be published in March 2021
- The expert group shall support the Commission in defining a **long-term work programme** and in preparing calls for proposals.





### **Coordination and synergies**

#### **Main elements**

The Commission shall ensure coordination and synergy

with other EU funding programmes and instruments



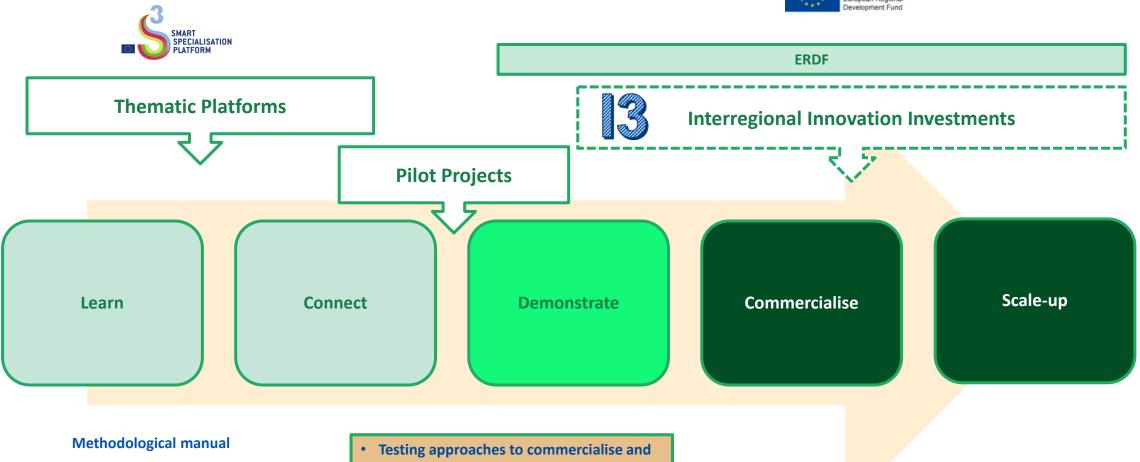
in particular with **strand 'Interreg C'** as defined in Article 3 of ETC [Interreg Regulation].





### Scenarios for the future





Self-assessment toolkit to evaluate key ingredients for a well performing partnership and investment projects

- scale-up interregional investment projects
- Developing bankable projects for support from financial instruments
- Developing new value chains

- Portfolio of complementary value chain investment projects
- 13 de risking component in private investments
- Investment in new value chains

### **Supporting Interregional Innovation**

Possible scenario for the future support to Thematic S3 Platforms and

**Interregional investments** 

Dedicated S3 partnerships database



#### 1- Learn Phase

Facilitated by Interreg or by appointed experts (for partnerships working on EC strategic priorities)





Self-assessment toolkit to evaluate key ingredients for a well performing partnership and investment projects

#### 2- Connect Phase

Facilitated by Interreg, EEN & European Cluster Collaboration Platfom





#### 3- Demonstration Phase

Facilitated by TAF experts (mature investment projects),





supported by ERDF (I3, mainstream programmes) & Horizon Europe (IA) and Innovation ecosystems





#### 4- Commercialisation & scale-up phase

Supported by I3 and Horizon Europe (EIC),
InvestEU Fund (ESIF and financial instruments),
InvestEU Advisory Hub (technical advise on investment projects) &
InvestEU Portal (database matching projects with potential investors worldwide)





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# Thank you





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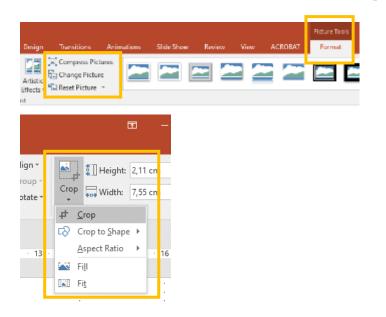
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 Master slides can be edited under
 View > Slide Master





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### Additional Resources

- A presentation with tips on "How to do better PowerPoint presentations" and a Power Library with example layouts, icons, and other PPT components are available <a href="here">here</a>.
- Images on various topics can be found on the Audio-visual portal.



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