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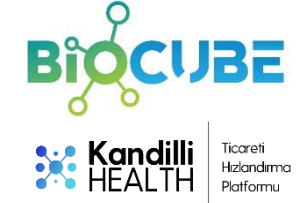
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- ❑ **ISEK – Istanbul Health Industry Cluster** is a collaboration of various industrial companies with the related university research centers, public institutes and NGOs in health market in Istanbul Region.
- ❑ Established in **2015**, and funded by **Turkish Ministry of Industry and Technology** (Cluster Support Program-**NATIONAL FUND**), most successful in managing the Project.
- ❑ Founding members;
 - Teknopark İstanbul – Project coordinator (aiming to be 3rd largest Technopark in Europe)
 - Istanbul Chamber of Industry (ISO)
 - Marmara Medical Supplies Import, Export and Sellers Association (MASSIAD)
 - **Boğaziçi University (Center for Life Sciences and Technologies)**
 - Sabancı University
 - Acibadem University





Ideation

- Invention
- Conceptual Proof
- The market research
- Intellectual Property
- Business model

Product Development

- Design
- Prototype
- Tests
- Office&Lab Infrastructure
- Manufacturing Technology

Tests-Regulations

- Accredited Tests (Lab / Clinic)
- Certifications
- MDR-FDA
- Thematic Investment

Business Development

- Sales and marketing Strategies
- Product-Market Matching
- Compliance with regulations
- New Market Entry Studies
- Establishing Working Teams
- Production
- Crisis Management





«TARGET MDR»

- We established MDR expert working group with companies
- We opened www.hedefmdr.com website
- We have just started ISEK Academia trainings
- We collaborated with the Provincial Health Directorate to carry out the clinical research for medical devices in research hospitals
- We created a hub for providing Medical Device Biocompatibility and Chemical Characterization and Hemocompatibility (Blood Compatibility) Tests
- We have negotiated for CRO service with companies



ENTREPRENUERSHIP SUPPORTS are critical for us..

- Two programs have been implemented with the aim of supporting innovative ideas.
- Both programs were carried out under the umbrella of ISEK and with ISTKA funds.
- BIOCUBE is a program that operates within the technical infrastructure established at Technopark Istanbul, where entrepreneurship support is provided.
- KANDİLLİ HEALTH TRADE ACCELERATION program targets high-tech companies that already have a product and are in the scale-up stage.
- Additionally, ISEK coordinates the Expomed Eurasia Innovation Area.

www.-isek.org



Ticareti
Hızlandırma
Platformu

**EXPOMED EURASIA 2023
İNOVASYON ALANI**

16-18 MART 2023

TÜYAP KONGRE MERKEZİ



**Start-up
Erken Aşama Girişimciler
Yenilikçi Fikirler
Üniversiteler**

Başvuru ve bilgi için





- **ISEK is currently operating pilot production facilities (clean rooms) for SME's and Startups**
- Common and independent units, 8 new ones become operational that comply with GMP standards;
- ISO 13485 subcontracting or independent leasing
- All ISO 14644 Class 7 certified, Technical Support & Mentoring





What can ISEK do for you?

What does ISEK want from you?

- ISEK could assist with your soft-landing in Turkey (@ Teknopark Istanbul or @ Kandilli Deep Tech Station) – ready to use wet labs, clean rooms ..
- ISEK could find you partners in Turkey (University Research Centers and dynamic SME's), as a gateway for accessing advanced Pilot Production, Preclinical Imaging, Test&Analysis Facilities...
- ISEK is actively pursuing EU Horizon projects (Digital Health, *in vitro* diagnostics, Rehabilitation Technologies, Targeted Therapy Technologies...)



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